

## What is Grain Price Protection Service™?

**Grain Price Protection Service™** is an innovative marketing and risk management service that provides a support system of education, strategies, and Internet record-keeping enabling your WFS Grain Marketing Advisor to deliver individualized risk management advice to corn and soybean producers.

In today's agriculture industry, producers are faced with increasingly complex marketing choices. That's why many producers seek the advice of local professionals who can offer them the individualized marketing services they require. **GPPS** gives your WFS Grain Marketing Advisors the education, risk management tools and the ongoing support needed to help you make better marketing decisions.

## How can Grain Price Protection Service™ Benefit me?

The number one benefit of **Grain Price Protection Service™** is that you will make consistently better marketing decisions. You will have peace of mind that your WFS Grain Marketing Advisor, who have a vested interest in your success, are working everyday to help you make better marketing decisions. This gives you more time and confidence to concentrate on producing and growing your business.

## What does it cost to participate in Grain Price Protection Service™?

The cost of the program is currently 3 cents per bushel for old crop and 5 cents per bushel for new crop. The rolling charge is 2 cents per bushel. Transaction charges are part of the contract price so you don't have to write a check. Additional charges may apply for contracting years farther out. Fees are subject to change due to situations out of our control.

## How can I participate in Grain Price Protection Service™?

It's a simple process! All you have to do is complete a customer fact sheet with your WFS Marketing Advisor. The fact sheet allows your advisor to learn more about your needs and goals and helps them to understand what you want to achieve with your marketing strategies.

### **Grain Price Protection Service™:**

- Allows you to control the amount and timing of execution.
- Is serviced by your Grain Marketing Advisor right at WFS and supported by full time risk managers.
- Is designed to reduce the stress and worry of marketing and help to improve performance.
- Utilizes cash grain contracts in all its strategies, while also giving you all costs and terms up front based on the amount of your transaction.
- Educates you on why, how and when to execute.



**Advantages of  
Grain Price Protection Service™?**

- Full-time local advisors who deliver services of GPPS directly to you.
- Individualized written marketing plan for each of your crops.
- Specific recommendations for execution of risk-management strategies developed by GPPS, using flexible cash contracts.
- Internet record-keeping system helps manage and measure your marketing performance.
- Input on utilization of government programs and crop insurance products.
- No checks to write, commodity accounts, or margin calls...no surprises.
- Access to unbiased market knowledge through e-mail, phone contact, and newsletters.
- The GPPS program has been used successfully between the livestock producer and the grain producer. Each can set the price of grain at their desired level, and haul directly to their neighbor.



**Your WFS  
Grain Marketing Advisors are...**

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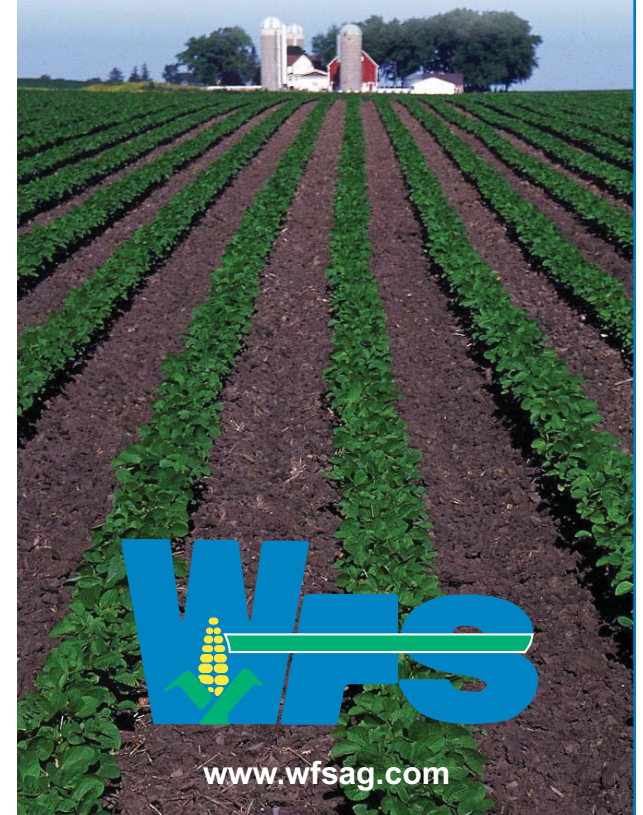


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